



**A Partner from the Start**  
Financial solutions for clients  
all over the world

# Success – Together

## Our Bank at a Glance

- WestImmo is a bank that specialises in commercial real estate financing and structured real estate transactions. It is one of the leading real estate finance providers in Germany.
- WestImmo boasts a strong presence in western, central and eastern Europe as well as North America and Asia.
- With 480 employees and total assets of approx. € 28 billion WestImmo is a strong and competent partner in all real estate transactions and financing activities.

## Our Services

- Property and project financing
- Portfolio financing
- Real estate joint ventures
- Syndicated financing
- Syndications
- Securitisations
- Pfandbrief issuances
- Interest rate and currency derivatives

## Our Objects of Financing

- Office, retail and residential real estate
- Shopping centers
- Hotels
- Logistics facilities
- Public-sector facilities

## Mainz (headquarters)

Große Bleiche 46  
55116 Mainz  
Germany  
Tel. +49 6131 9280-0  
Fax +49 6131 9280-7200  
info@westimmo.com  
www.westimmo.com

## Members of the Managing Board

- Dr. Peter Knopp (Vorsitzender)
- Claus-Jürgen Cohausz
- Rainer Spielmann

# Our Locations

## Hamburg/North Germany

Oliver Pleiner  
Schauenburger Straße 23  
20095 Hamburg / Germany  
Tel. +49 40 3232-1410  
Fax +49 40 3232-1443  
hamburg@westimmo.com

## Berlin/East Germany

Thomas Brand  
Kurfürstendamm 22  
10719 Berlin / Germany  
Tel. +49 30 20189-11545  
Fax +49 30 20189-11593  
berlin@westimmo.com

## North Rhine-Westphalia

Heribert Eisenburger  
Völklinger Straße 4  
40219 Düsseldorf / Germany  
Tel. +49 211 90101-260  
Fax +49 211 90101-263  
duesseldorf@westimmo.com

## Rhine-Main

Werner Doetsch  
Große Bleiche 46  
55116 Mainz / Germany  
Tel. +49 6131 9280-7270  
Fax +49 6131 9280-7307  
rhein-main@westimmo.com

## Munich/South Germany

Ulrich Lindhaus  
Alter Hof 5  
80331 Munich / Germany  
Tel. +49 89 552504-22  
Fax +49 89 552504-20  
muenchen@westimmo.com

## Real Estate Joint Ventures

Thomas Plagemann  
Piusallee 7  
48147 Münster / Germany  
Tel. +49 251 4888-7660  
Fax +49 251 4888-7787  
muenster@westimmo.com

## Savings Banks

Thomas Kreimer  
Piusallee 7  
48147 Münster / Germany  
Tel. +49 251 4888-7540  
Fax +49 251 4888-7515  
muenster@westimmo.com

## Special Financing

Werner Doetsch  
Große Bleiche 46  
55116 Mainz / Germany  
Tel. +49 6131 9280-7270  
Fax +49 6131 9280-7307  
rhein-main@westimmo.com

## Continental Europe

Martin Erbe  
Große Bleiche 46  
55116 Mainz / Germany  
Tel. +49 6131 9280-7056  
Fax +49 6131 9280-7483  
mainz@westimmo.com

## Benelux

Heribert Eisenburger  
Völklinger Straße 4  
40219 Düsseldorf / Germany  
Tel. +49 211 90101-260  
Fax +49 211 90101-263  
duesseldorf@westimmo.com

## France

Mounir Hamrouni  
9, rue de la Paix  
75002 Paris  
France  
Tel. +33 1 40 20 17 39  
Fax +33 1 40 20 13 10  
paris@westimmo.com

## Great Britain

Peter Denton  
Swan House, 6th floor  
17-19 Stratford Place  
London W1C 1BQ  
Great Britain  
Tel. +44 20 7491-6818  
Fax +44 20 7491-6850  
london@westimmo.com

## Poland

Maciej Tuszyński  
Warsaw Financial Center  
17th floor  
Emilii Plater 53  
00-113 Warsaw  
Poland  
Tel. +48 22 540 6206  
Fax +48 22 540 6201  
warsaw@westimmo.com

## Spain

Lee Mays  
C/Serrano, 37, 5a plta.  
28001 Madrid  
Spain  
Tel. +34 91 43280-30  
Fax +34 91 43280-66  
madrid@westimmo.com

## Czech Republic

Emil Kajer  
Myšák Gallery  
Vodičkova 31  
11000 Prague  
Czech Republic  
Tel. +420 222 524 750  
Fax +420 222 524 723  
prague@westimmo.com

## North America

Andrew S. Cooper  
850 Third Avenue  
21st Floor  
New York, NY 10022  
USA  
Tel. +1 212 588-1539  
Fax +1 212 588-0992  
ny@westimmo.com

## Asia-Pacific

WIB Real Estate  
Finance Japan K.K.  
Dr. Mike Ghaemmaghami  
Roppongi Hills Mori Tower, 37 F  
10-1 Roppongi 6-chome  
Minato-ku  
Tokyo 106-6137  
Japan  
Tel. +81 3 6439-8081  
Fax +81 3 6439-8089  
tokyo@westimmo.com



**Westdeutsche  
ImmobilienBank AG**  
Große Bleiche 46  
55116 Mainz  
Germany  
Tel. +49 6131 9280-0  
Fax +49 6131 9280-7200  
[www.westimmo.com](http://www.westimmo.com)

As of October 2010