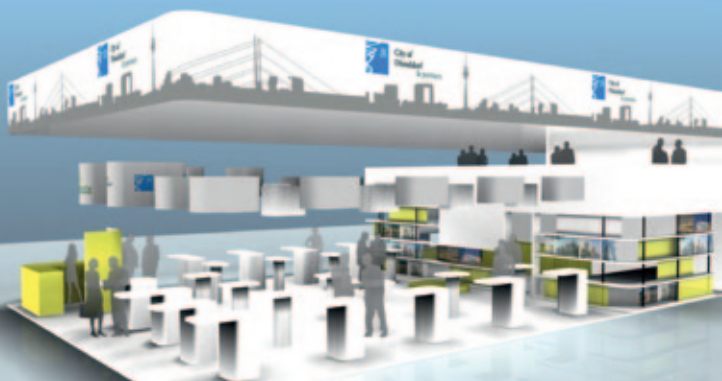




City of
Düsseldorf
& partners

Halle B1 | Stand B1.210

www.duesseldorf-realestate.com



Partner-Guide

Premium partners

- **die developer Projektentwicklung GmbH**
www.diedeveloper.de
- **FRANKONIA Eurobau AG**
www.frankonia-eurobau.de
- **IDR – Industrieterrains Düsseldorf-Reisholz AG**
www.idr.de
- **METRO PROPERTIES GmbH & Co. KG**
www.metro-properties.de
- **City of Neuss**
www.neuss.de
- **City of Ratingen**
www.ratingen.de

2011
**expo
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Content

4 • City of Düsseldorf

Premium partners

6 • die developer Projektentwicklung GmbH

7 • FRANKONIA Eurobau AG

8 • IDR – Industrieterrains Düsseldorf-Reisholz AG

9 • METRO PROPERTIES GmbH & Co. KG

10 • City of Neuss

11 • City of Ratingen

Exhibit partners

12 • ANTEON Immobilien GmbH & Co. KG

13 • Nickl & Partner Architekten AG

14 • BCP Brack Capital Properties N.V.

15 • Flughafen Düsseldorf Immobilien GmbH

16 • HOCHTIEF Solutions AG

17 • PANDION AG

18 • SEGRO Germany GmbH

19 • Stadtsparkasse Düsseldorf



Local partners

- 20 • Bödecker Ernst & Partner
Steuerberater . Rechtsanwälte
- 21 • BRUNE IMMOBILIEN GMBH
- 22 • CA Immo Deutschland GmbH, CA Immo Köln
- 23 • capricorn DEVELOPMENT GmbH + Co. KG
- 24 • DEVELOPMENT PARTNER AG
- 25 • Gebau Vermögen GmbH
- 26 • gentes-Gruppe
- 27 • GermanInvest Property Group
- 28 • HPP Hentrich-Petschnigg & Partner GmbH + Co. KG
- 29 • IKP Immobilienberatungsgesellschaft mbH
- 30 • Kai 18 GmbH & Co. KG
- 31 • KLÜH Service Management GmbH
- 32 • Mütze Korsch Rechtsanwaltsgesellschaft mbH
- 33 • Orrick Hölters & Elsing
- 34 • Rheinmetall Immobilien GmbH
- 35 • RMA Real Estate Management Assistance GmbH
- 36 • RKW Architektur + Städtebau
- 37 • Schübler-Plan Ingenieurgesellschaft mbH
- 38 • Taylor Wessing

Sponsoring partners

- 39 • Colliers Trombello Kölbel Immobilienconsulting GmbH
- INTERBODEN Innovative Lebenswelten GmbH & Co. KG
- Standortinitiative Seestern Düsseldorf e. V.





City of
Düsseldorf

Düsseldorf is the powerhouse of Germany's growth

In no other German city the increase in gross domestic product is greater than in Düsseldorf.

Düsseldorf is a highly productive commercial location. No other city creates a higher value per employee – this is approximately Euro 90,000 per employee.

Düsseldorf is the German city with the highest quality of life. We occupy sixth place as regards quality of life in the whole world and first place in Germany.

Düsseldorf is free of debts

This provides the city with the flexibility to invest a three-figure million amount in its infrastructure.

business meets lifestyle



Düsseldorf is the most powerful economic area in Germany
Düsseldorf is located at the geographical centre of the Rhein-Ruhr metropolitan area. With its 11.5 million inhabitants, this area is comparable with conurbations such as London, Moscow or Paris.

The leading location for foreign direct investment in Germany
The state capital of Düsseldorf and the whole state of North Rhine-Westphalia are the number one location for foreign direct investment in Germany.

Düsseldorf is a growing city
Düsseldorf recorded a growth of 19,000 in its population during the last few years and by 2025 the city will have achieved a population of 605,000.

City of Düsseldorf

Office of Economic Development

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die → developer

The real estate developer die developer Projektentwicklung GmbH was founded in April 2008 and has its office in Düsseldorf, where it executes premium investment projects for yield- and quality-oriented real estate investors in the west of Germany.

The focus: commercial real estate – primarily office and retail (new developments + revitalization of existing buildings).

Examples: Kö-Bogen Düsseldorf, Lighthouse Düsseldorf, doubleU Düsseldorf, casa altra Düsseldorf, Palais Oppenheim Cologne. Main shareholder and capital partner is the Deutsche Immobilien Holding AG; a holding company belonging to the Zech Group GmbH.

www.diedeveloper.de

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Managing Director





FRANKONIA

FRANKONIA is one of the leading providers in the SME sector when it comes to property development for premium locations and premium projects. FRANKONIA develops, builds, markets and manages high-quality urban quarters throughout Germany, Poland and Switzerland, all of which feature residential, office, commercial and hotel properties with value-added use and service concepts. As a full-service property service provider and property investment company, Frankonia covers the entire value-added chain in real estate.

FRANKONIA properties in Düsseldorf: Heinrich-Heine Gärten, Andreas Quartier, Sign, Königskinder, Panta Rhei and KWS.

www.frankonia-eurobau.de

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Industrieterrains Düsseldorf-Reisholz AG (IDR) – a long established company setting standards for the development and realisation of successful property concepts. With customer-specific concepts IDR champions long-term company location in Greater Düsseldorf. Our key activities: Planning, development, construction and marketing of high-quality business property. Project development with a prospect for the future. Real estate, office buildings, business and innovation parks, service centres and trade units. Apart from specified property we focus on investing in the development of locations and projects of connected business real estate on our own behalf. These are promising concepts for large-scale areas and individual property solutions. IDR is not only involved in traditional business areas but also works on the expansion of its business activities: project management and controlling. This concept has proved successful with major projects like the spectacular ESPRIT arena and the restoration of Schloss Eller which was completed in spring 2010.

www.idr.de

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Immobilien





METRO PROPERTIES is the real estate company of METRO GROUP and is responsible for the active value management of the group's property assets. With 688 retail locations in 30 countries METRO GROUP owns the world's most international wholesale and retail portfolio. METRO PROPERTIES is also responsible for the group's energy and resource management, the development and construction of retail properties and for managing 70 center locations in Germany, Poland and Turkey. In 2010 the real estate segment achieved an EBIT before special items of 698 million Euros.

www.metro-properties.de

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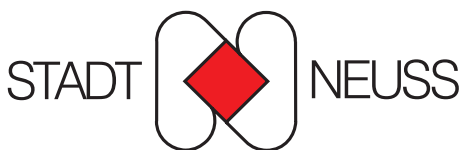
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City of Neuss

Economic Potential on the Rhine

Neuss belongs to the economically strongest cities in the region. Its location on the Rhine river and the vicinity to the NRW capital have been very influential to the development. The Neuss Düsseldorf ports provide direct access to all European maritime ports. A net of motorways ensures direct connections to the Netherlands and the European Economic Centres. Internationally acclaimed businesses such as 3M, Toshiba and the pharmaceutical company Johnson and Johnson highlight the Neuss industrial sites.

The dept. of economic development supports the settlement of businesses with a full supportive counseling service.

www.neuss.de

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STADT RATINGEN DER BÜRGERMEISTER

Business in Ratingen

With a population of around 92,000, Ratingen is the biggest town in the district of Mettmann and a direct neighbour to the state capital of Düsseldorf. International companies such as Esprit, Hewlett Packard, Coca Cola, Makita, SAP, Vodafone and LG Electronics benefit from the outstanding location and traffic links, in particular the direct vicinity to Düsseldorf International Airport, the extensive infrastructure and top-class office and industrial space. The local business tax rate and property costs are lower than in the surrounding cities.

www.ratingen.de

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City of Ratingen

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This owner-managed consulting company offers innovative concepts for your property.

Our clients appreciate the expertise of the ANTEON team and their commitment to the task in hand. The five managing directors have more than 85 years of experience between them and are your guarantee for personal and sound advice.

Investment – analytical, nationwide and European

Letting – creative, Düsseldorf and nationwide

Project accompaniment – to meet the need, initiation and placing

Research – qualified, objective and in detail investigates

www.anteon.de

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ARGE CAMPUS DERENDORF



Nickl & Partner
Architekten

Ebert-Ingenieure

Pfefferkorn
Ingenieure

The joint venture partners, Nickl & Partner Architekten AG, Ebert-Ingenieure and Pfefferkorn Ingenieure, are developing the new buildings on the campus of the University of Applied Sciences (Fachhochschule) of Düsseldorf in the Derendorf district through 2014. On this fallow-lying site, an ensemble of five new university buildings and two unused monuments will be transformed into an attractive city quarter with 40.000 sqm of space. New building infrastructure and energy efficient technical systems provide for a future-oriented, productive academic life, which links the green campus to the existing city.

www.nickl-partner.com

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Ebert-Ingenieure GmbH & Co. KG



BCP

BRACK CAPITAL PROPERTIES N.V.

BCP is a public company listed in the Tel Aviv Stock Exchange, with a total balance sheet volume of over EUR 700M and Equity of approx. EUR 200M. In Germany, since 2004, BCP has over 660,000 sqm of income producing properties under management, 360,000 sqm of commercial properties (mainly retail properties and office) and more than 5,400 residential units, annual income: EUR 31M. BCP owns 14.4 Hectares of land for development in a central location in Düsseldorf with approx. 240K sqm BGF building rights. The project (“Grafental”) will include over 1,000 of luxury residential units and ca. 120,000 sqm of office buildings. The Brack Capital Group is an international owner, developer and manager of large-scale real estate projects and related M&A activities active. The group owns and develops more than 2.7 million sqm and over 15,000 residential units valued over USD 5 Billion. The Brack Capital Group main shareholder is Shimon Weintraub (the founder).

www.brack-capital.com

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BCP

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Düsseldorf Airport City

Düsseldorf Airport City – with best connections in all the world

In the recent years adjacent to the Düsseldorf International Airport a new, remarkable Business Park “Airport City” has been developed. This location offers also your company best conditions. The Business Park, an area of 193.000 square meters offers everything you require for good commercial operations. You are located within one of the most important commercial centers’ of the world with ideal connections within the Rhine-Ruhr region and all other commercial centers’ of the world. Here you have the unique opportunity to realize your architectural visions of your own business property.

www.dus-airportcity.de

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HOCHTIEF

SOLUTIONS AG

HTP RHEIN-RUHR

HOCHTIEF Solutions consolidates the core business of the HOCHTIEF Group in Europe and in selected regions worldwide. The company plans, develops, builds, operates and manages real estate and infrastructure facilities. HTP is the project development unit of HOCHTIEF Solutions' Real Estate segment. Since 1991, the business unit has been developing, realizing and marketing real estate projects both in Germany and abroad and is considered Germany's leading inner-city developer. Its core business comprises office buildings in central business districts and areas within easy reach of city centers. It also focuses on retail properties and the development of entire urban quarters. Hotels, distribution centers and special-purpose properties are also among the product market segments which the company addresses.

www.hochtief-solutions.de

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Head of Project Development



PANDiON

Partner für Lebensräume

Company's activity:

PANDION AG is one of the leading project developers for high quality residential housing and commercial real estate in the regions of Cologne, Bonn, Düsseldorf and Munich. All the modules are offered in a customer-friendly manner ranging from the acquisition of the plot of land, to the project development, implementation as the property developer, the sale and extending to the subsequent administration work.

www.pandion.de

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PANDION AG

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SEGRO

WHERE BUSINESS WORKS

Founded in Great Britain in 1920, SEGRO plc is a listed property developer and investor (REIT) that is now the leading provider of flexible business space in Europe. With property assets of €6 billion, 5.5 million sq.m of built space and 1,640 customers we specialise in properties for light industrial and logistics use, Data Centres and Airport Parks. SEGRO PARKS are situated in strategically advantageous locations and offer flexible rental units ranging from 300-60,000 sq.m.

www.segro.com

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Stadtparkasse Düsseldorf

The Stadtparkasse Düsseldorf is the eighth largest savings bank in Germany with a balance-sheet total of 11.7 bn euros and is a reliable partner for small and medium-sized companies in Düsseldorf. As the leading Bank for middle-market clients, we make on the spot decisions! Our Real-Estate Competence Centre is the first address to contact in all matters concerning financing for property developments and inventory financing. Our know-how covers all aspects of the real-estate market. You also benefit from our special knowledge of the local market.

www.sskduesseldorf.de

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Bödecker Ernst & Partner opened its doors on July 1, 2011 in Düsseldorf. The team of 14 tax specialists and lawyers, serves its clients with more than 15 years of experience in advising on tax and legal issues related to investment management, with a particular focus on fund structuring, real estate and capital investment products. The investment management boutique firm supports its clients by forming an independent as well as a specialized unit that gives the firm the flexibility to offer its clients a wide range of options and solutions.

www.bepartners.pro

Bödecker Ernst & Partner
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BRUNE IMMOBILIEN GRUPPE

The Brune Immobilien Group is one of the biggest private owners of commercial properties in Duesseldorf. Since more than 40 years our name is connected with town planning and project development on highest quality. Always in foreground are our personal tenant relations in line with a holistic approach.

The spectrum reaches from high technology office buildings over shopping centers, hotels up to rented flats.

The philosophy to develop projects for our own asset warranted a permanent individual tenant support over the whole contract duration.

www.brune-gruppe.com

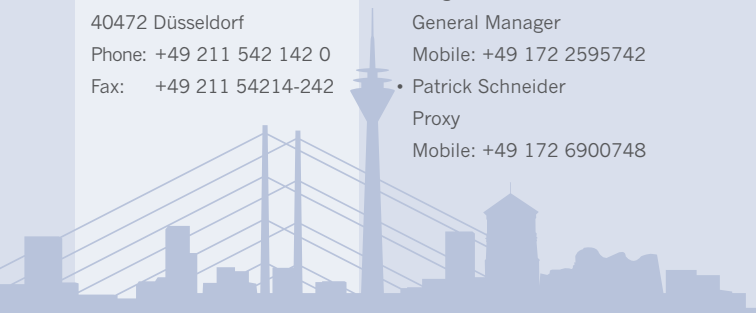
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CA Immo Germany is part of the listed European real estate investor CA Immo. CA Immo group is one of the major real estate companies in Europe with total assets of around € 5 billion. The core competence of the group is the management of existing properties as well as project development by creating high-quality properties and entire city quarters.

CA Immo Germany is specialized in developing mixed-use neighborhoods. Examples are the Arnulfpark in Munich or the BelsenPark in Düsseldorf.

www.caimmo-deutschland.de

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Capricorn DEVELOPMENT develops, builds and operates the building with a clear goal: maximum quality, in conjunction with the optimal and long-term profitable use. This approach is made possible by certain conditions, which contribute only in its entirety, that the high standard of excellence can be achieved and maintained. The outstanding feature is the unity of capricorn DEVELOPMENT as a developer, investor and operator. Sensitive items are preproduced under laboratory conditions, the decision and control capability at every stage of construction lies in capricorn DEVELOPMENT itself.

www.capricorndevelopment.de

► Halle B1 | Stand B1.210

**capricorn DEVELOPMENT
GmbH + Co. KG**

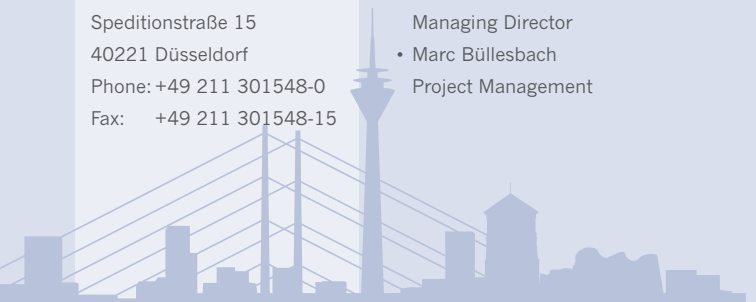
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DEVELOPMENT
PARTNER AG

For more than 30 years now, **DEVELOPMENT PARTNER plc** belongs amongst the leading project developers of inner-city business premises in Germany. The main focus of DEVELOPMENT PARTNER plc continues to be the development of inner-city business premises although on a regional basis, DEVELOPMENT PARTNER plc is occupied also with the realization of other types of innovative business real estate. One aspect is common to all DEVELOPMENT PARTNER plc projects. Their planning is as little arbitrary as are the locations for which they are created. DEVELOPMENT PARTNER plc pursues as a matter of principle the idea of planning that befits the location, and develops individual concepts for such locations which would otherwise be ill-suited for repetitiveness. Projects carried out by DEVELOPMENT PARTNER plc command a high degree of identification. This is a quality which is increasingly honoured, especially by tenants conscious of quality and image.

www.dp-ag.de

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Gebau Vermögen GmbH

Gebau Vermögen GmbH – optimize values –
Professional real property management.

Gebau Vermögen is a joint venture between Grainger plc, Newcastle/UK and the Lindner Group based in Düsseldorf.

The partner manage 22000 units in residential, commercial and retail properties for wellrespected clients from Germany and abroad. Clients and interested parties benefit from the resultoriented with the mentality of an owner.

www.gebau-vermoegen.de

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genter
gruppe

genter-Gruppe in Düsseldorf develops and realizes premium residential projects in up-and-coming urban locations. Variable layouts, unusual ceiling heights, and clear structures are the distinguishing features of the modern architecture, which from its first conception up until its completion represents premium quality.

genter offers owner-occupants as well as investors comprehensive services in the field of residential property. The real estate selection focuses on condominiums and one-family houses in attractive, future-oriented urban locations. Numerous clients from different projects in Düsseldorf are profiting from the competence and years of experience of the company founded in 1984.

www.genter-gruppe.de

genter-Gruppe

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GERMANINVEST

PROPERTY GROUP

Being headquartered in Düsseldorf with further branch offices in Berlin and Hamburg, the GermanInvest Property Group is active throughout Germany as well as internationally networked.

Four interactive divisions operate together in order to use synergies effectively and to navigate your investment safely to your particular target.

The GermanInvest Property Group focuses on investment services for national and international investors by means of individual and independent operative companies with the four core areas.

- Property Advisory
- Valuation Services
- Property & Facility Management
- Asset Management

www.german-invest.eu

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Architects

HPP Architects is one of Germany's leading architectural partnerships and for the past 75 years they have been producing buildings of every type and size in Germany and abroad. HPP provide a full range of architectural and master planning services. They specialize in the design of corporate headquarters, hotels, hospitals, sport and leisure facilities, shopping centres, transport buildings, town planning, residential units and in refurbishment and listed building projects.

The Düsseldorf-based partnership is now in its 4th generation since it was founded in 1933 by Professor Hentrich and today comprises 10 offices with approx. 260 employees in Germany, Eastern Europe, China and North America.

www.hpp.com

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In our work as real estate agents, we specialise in retail properties in prime locations throughout Germany. We support national and international retailers across Germany as they move into new premises and advise investors, project developers and property owners in letting, purchasing or selling suitable business premises.

We combine years of know-how, precise analytic and personal consultancy skills with unconventional ideas. Our work is characterised not by quick compromises, but rather by persistent, target-oriented planning as we look to find the best solution for all parties.

www.ikp-immobilien.com

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IKP Immobilienberatungsgesellschaft mbH

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Fax: +49 211 25000-100
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kai 18

Kai 18 operates in all sectors of the real-estate industry with a know-how accumulated in many years of building activity. We offer all services from project development to the planning, implementation and control, down to the management as a one-stop shop.

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www.kai18.de

Kai 18 GmbH & Co. KG

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MKRG is a full-service law firm. From our offices in Düsseldorf and Cologne 23 lawyers – of whom 16 are partners – attend to clients and mandates throughout the Federal Republic of Germany. We have also specialized in providing legal and economic advice to foreign clients with a view to their activities in Germany. For questions concerning industrial auditing, tax law and business management we are working in teams and amongst others in close cooperation with PriceWaterhouseCoopers.

www.mkrg.com

**Mütze Korsch
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O R R I C K

HÖLTERS & ELSING

Orrick is an international law firm with more than 1,100 lawyers located in the major commercial centers of North America, Europe and Asia.

Orrick's real estate lawyers have a deep and practical understanding of the unique aspects of local markets and advise international clients in all aspects of real estate economy: Investments, Financing, Construction, Development and Operation.

The real estate team acts, supported by a legal team from Orrick's other core practice areas, for a broad range of clients.

www.orrick.com

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The perfect symbiosis of work, home and lifestyle: A contemporary concept that becomes reality at „Unternehmerstadt“ in Düsseldorf’s Derendorf district. Seeing to it that this happens is Unternehmerstadt GmbH, which was established by Rheinmetall Immobilien GmbH specifically for this purpose; it will implement this ambitious, large-scale project on the grounds of the former Rheinmetall plant. Because for site development, marketing or sales, the real estate experts at Unternehmerstadt GmbH are just the right contact parties when it comes to Düsseldorf’s new flagship city district.

www.unternehmerstadt.com

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Rheinmetall Immobilien GmbH

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Management

RMA Management was founded in 2006 to provide consultancy and operational support to real estate investors and property owners in implementing their aims over the entire duration of their project. Last year RMA acquired Kö 17 in Düsseldorf and revitalized it with the famous label Abercrombie & Fitch as tenant. At present RMA is redeveloping Kö 19 by replacing the existing building with the construction of a new building that will house retail and office space. For the complete block between Kö 11 and Kö 23 RMA initialized the brand KÖ-West (www.koe-west.de).

www.rma-management.de

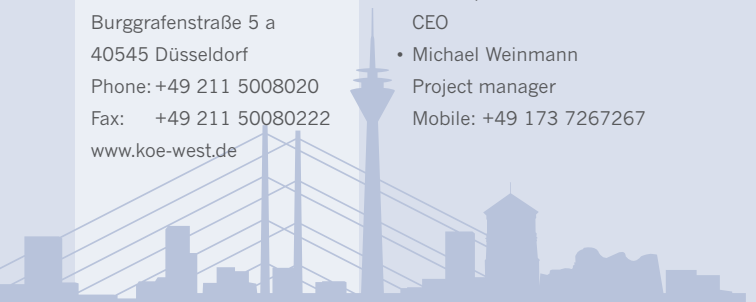
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RKW Rhode Kellermann Wawrowsky

Architektur+Städtebau

RKW Architektur + Städtebau

RKW Rhode Kellermann Wawrowsky Architektur + Städtebau has over 60 years of experience in the design and realisation of complex architectural projects. Originally working in the field of commercial architecture, RKW, with the headquarter in Düsseldorf and its offices in Frankfurt, Leipzig, Munich, Warsaw, Gdansk and Moscow, has developed into one of today's largest and most successful German architectural practices. The range of expertise extends from modern office and administration buildings, through research and educational establishments to shopping centers, sport arenas and innovative industrial architecture at the cutting edge of quality anywhere in the world.

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RKW Architektur + Städtebau

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Schübler-Plan

Schübler-Plan is one of the leading engineering consultancies in Germany.

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www.homepage.de

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TaylorWessing

Taylor Wessing is a leading international full service law firm with over 750 lawyers in offices in Germany, England, France, Belgium, Poland, the UAE and China. Taylor Wessing offers integrated legal advice on all aspects of national and international business law to world-wide operating companies acting in Europe.

The Real Estate practice is a key strength of the firm. A team of more than 100 specialised lawyers spread over all offices advises on the whole life cycle of a property. The group is handling the full range of national and international property transactions comprising investment work, financing structures, development projects (including contentious and non-contentious construction and engineering advice and related project management), planning and environmental issues and advice to owner/occupiers in relation to their requirements.

www.taylorwessing.com

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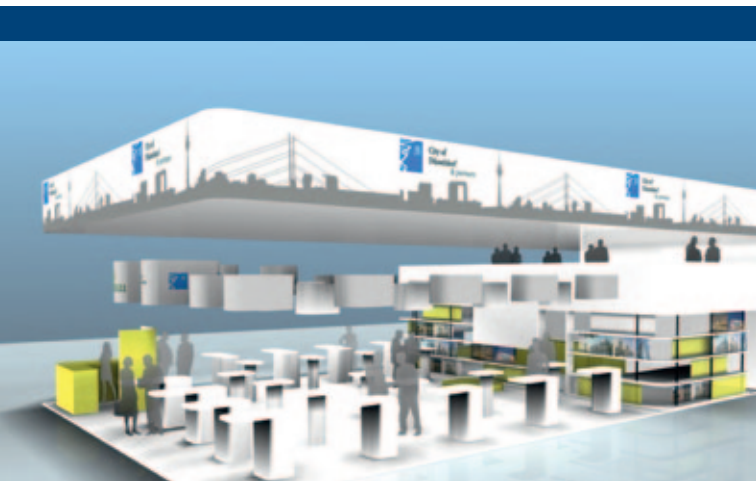
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